



MARKET IN BRIEF :

1. A. PRICE LEVELS CONTINUED TO EASE WITH FURTHER DECLINE IN QUALITY. REPRINTED TEAS HOWEVER STOOD TO GAIN GENERALLY.
- B. EXPORTERS OPERATED SELECTIVELY. TRADITIONAL BLENDERS AND INTERNAL SEGMENT CONTINUED TO LEND USEFUL SUPPORT.

2. TOTAL AUCTION AVERAGE (₹)

	2011-2012			2010-2011	UPTO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	2011/12	2010/11	2009/10
LEAF	98.27	99.22	- 0.95	99.47	107.44	107.78	110.95
DUST	86.22	91.84	- 5.65	95.45	97.28	103.79	105.85
TOTAL	96.86	98.34	- 1.48	98.98	106.05	107.19	110.22

3. A. QUANTITY OFFERED & SOLD IN SALE 02 – COMBINED (IN LAC KGS)

				OUT %	OUT% UPTO SALE 02		
	OFFERED QUANTITY	SOLD QUANTITY	OUT %	IN SALE 02 LAST YEAR	2011/12	2010/11	2009/10
LEAF	31.34	25.39	19%	25%	23%	26%	25%
DUST	4.52	3.37	25%	37%	29%	27%	21%
TOTAL	35.86	28.76	20%	26%	24%	26%	24%

B. CATEGORY WISE WEIGHTED AVERAGE (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/02/2011-12	102.59	108.17	92.17	79.89	73.32
S/01/2011-12	103.57	106.07	97.72	84.27	80.60
S/02/2010-11	105.27	112.79	105.39	81.63	84.07

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE – SEASON 2011-2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED – S/02	56.34%	12.27%	8.07%	18.77%	4.55%
SOLD – S/02	56.67%	11.89%	8.03%	19.70%	3.71%

4. PRICE RANGE :-

PRICE RANGE - LEAF & DUST COMBINED	2011 / 2012		UPTO SALE 02		
	SALE 02	SALE 01	2011/12	2010/11	2009/10
A. % OF TEA SELLING ABOVE RS. 155.00	2.39	3.65	4.42	1.37	0.22
B. % OF TEA SELLING BETWEEN RS. 150.00 – 154.99	1.83	1.89	2.89	2.16	1.01
C. % OF TEA SELLING BETWEEN RS. 145.00 – 149.99	2.67	1.75	3.57	3.24	1.59
D. % OF TEA SELLING BETWEEN RS. 135.00 – 144.99	7.59	8.78	9.43	9.35	7.72
E. % OF TEA SELLING BETWEEN RS. 125.00 – 134.99	7.45	8.49	10.50	12.25	13.92
F. % OF TEA SELLING BETWEEN RS. 115.00 – 124.99	7.78	9.43	10.55	13.97	17.98
G. % OF TEA SELLING BETWEEN RS. 105.00 – 114.99	8.85	9.75	10.26	12.84	18.76
H. % OF TEA SELLING BETWEEN RS. 95.00 – 104.99	10.69	9.63	10.56	12.36	16.75
I. % OF TEA SELLING BETWEEN RS. 85.00 – 94.99	12.20	12.10	10.78	10.90	11.90
J. % OF TEA SELLING BETWEEN RS. 75.00 – 84.99	11.50	10.47	9.95	9.02	7.91
K. % OF TEA SELLING BETWEEN RS. 65.00 – 74.99	10.79	10.50	8.32	7.57	2.12
L. % OF TEA SELLING BELOW RS. 65.00	16.26	15.56	8.77	4.97	0.12

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	05	79,257	13.01.2012	71,414	10.01.2011
KOLKATA	05	1,19,051	12.12.2011	1,12,637	15.12.2010
GUWAHATI	05	67,111	11.01.2012	78,490	11.01.2011

6. OTHER INFORMATION :-

A. CROP FIGURES (IN MILLION KGS.)

	DECEMBER 2011	DECEMBER 2010	+/-	JAN/DEC 2011	JAN/DEC 2010	+/-
MALAWI	4.4	5.7	- 1.3	47.1	51.6	- 4.5

-SOURCE – Van Rees – Tea Market Report – 9th to 13th January, 2012.

B. CURRENCY RATE :-

1 US \$ = ₹ 50.919 INR, 1 Euro € = ₹ 64.956 INR, 1 U.K. £ = ₹ 78.260 INR

- SOURCE – in.reuters.com – 17th January 2012.