



1. MARKET DESCRIPTION:

GOOD QUALITY ASSAMS AND CLEANER DOOARS ATTRACTED STRONG DEMAND AND SOLD AT ATTRACTIVE RATES.
REMAINDER IRREGULAR WITH QUALITY.
DUST WAS WEAKER IN COMPARISON.
WESTERN INDIA ACTIVE.MAJOR BLENDERS AND PACKETEERS OPERATED.FAIR EXPORT ENQUIRY.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2011/2012			2010/2011			UPTO SALE 01		
	SALE 01	SALE 52	+/-	SALE 01	SALE 52	+/-	2011	2010	2009
CTC	125.01	125.72	-0.71	116.88	119.08	-2.20	129.40	128.86	124.73
DUST	114.14	119.87	-5.73	113.40	120.51	-7.11	124.50	130.87	129.77
TOTAL	122.28	124.23	-1.95	115.99	119.48	-3.49	127.86	129.48	126.20

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 01 LAST YEAR	OUT % UPTO SALE NO 01		
					2011	2010	2009
CTC	33.02	27.04	18%	23%	22%	24%	20%
DUST	11.21	9.09	19%	28%	25%	22%	23%
TOTAL	44.23	36.12	18%	24%	23%	23%	21%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/01/2011	131.31	108.41	132.79	114.35	102.51
S/52/2011	132.01	111.88	136.19	111.13	106.67
S/01/2010	119.49	114.92	125.10	110.29	105.76

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/01(2011)	49.06%	6.24%	9.58%	19.35%	15.76%	100%
SOLD - S/01(2011)	49.11%	5.86%	9.66%	19.87%	15.50%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINATION

PRICE RANGE- LEAF AND DUST COMBINATION	2011		UPTO SALE 01		
	SALE 01	SALE 52	2011	2010	2009
A. % OF TEA SELLING ABOVE RS.200	3.23	1.62	0.76	0.35	0.03
B. % OF TEA SELLING BETWEEN RS.180-199.99	3.13	3.19	3.21	3.00	0.37
C. % OF TEA SELLING BETWEEN RS.160-179.99	9.62	11.32	13.06	14.14	6.59
D. % OF TEA SELLING BETWEEN RS 140-159.99	18.44	21.51	24.34	23.21	22.65
E. % OF TEA SELLING BETWEEN RS.120-139.99	21.83	23.61	22.10	25.59	35.64
F. % OF TEA SELLING BETWEEN RS.110-119.99	7.38	7.45	8.39	9.52	11.89
G. % OF TEA SELLING BETWEEN RS.100-109.99	6.22	5.31	7.82	7.40	9.02
H. % OF TEA SELLING BELOW RS.100.00	30.14	26.00	20.31	16.79	13.80

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	04	75780	02.12.2011	117361	08.12.2010
SILIGURI	04	80058	02.12.2011	63023	31.12.2010
GUWAHATI	04	90979	04.01.2012	86620	04.01.2011

CURRENCY RATE: \$1 USD=52.83 INR, 1 EURO=67.48 INR. (SOURCE IN REUTERS.COM)