



1. MARKET DESCRIPTION

GOOD LIQUORING ASSAMS & CLEANER DOOARS CONTINUED TO ATTRACT GOOD DEMAND AT ATTRACTIVE RATES.
REMAINDER IRREGULAR AT TIMES EASIER WITH QUALITY.
WESTERN INDIA, HUL, TATA GLOBAL OPERATED ALONGWITH EXPORTERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2011/2012			2010/2011			UPTO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2011	2010	2009
CTC	122.28	125.01	-2.73	116.75	116.88	-0.13	129.17	128.39	124.09
DUST	112.28	114.14	-1.86	108.53	113.40	-4.87	124.14	130.26	129.01
TOTAL	119.48	122.28	-2.80	114.78	115.99	-1.21	127.59	128.96	125.53

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 02 LAST YEAR	OUT % UPTO SALE NO 02		
					2011	2010	2009
CTC	32.10	26.28	18%	16%	22%	24%	20%
DUST	12.55	10.21	19%	30%	25%	22%	23%
TOTAL	44.65	36.49	18%	19%	23%	23%	21%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/02/2011	128.04	105.88	131.95	113.63	98.32
S/01/2011	131.31	108.41	132.79	114.35	102.51
S/02/2010	119.75	115.49	121.22	108.29	101.28

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/02(2011)	46.48%	4.90%	11.64%	20.52%	16.46%	100%
SOLD - S/02(2011)	45.84%	4.89%	11.61%	21.30%	16.36%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINATION

PRICE RANGE- LEAF AND DUST COMBINATION	2011		UPTO SALE 02		
	SALE 02	SALE 01	2011	2010	2009
A. % OF TEA SELLING ABOVE RS.200	1.44	3.23	0.79	0.34	0.02
B. % OF TEA SELLING BETWEEN RS.180-199.99	2.87	3.13	3.20	2.92	0.36
C. % OF TEA SELLING BETWEEN RS.160-179.99	8.48	9.62	12.91	13.75	6.40
D. % OF TEA SELLING BETWEEN RS 140-159.99	19.15	18.44	24.16	22.82	22.07
E. % OF TEA SELLING BETWEEN RS.120-139.99	19.66	21.83	22.03	25.85	35.17
F. % OF TEA SELLING BETWEEN RS.110-119.99	10.12	7.38	8.45	9.61	12.03
G. % OF TEA SELLING BETWEEN RS.100-109.99	8.35	6.22	7.85	7.59	9.32
H. % OF TEA SELLING BELOW RS.100.00	29.93	30.14	20.61	17.12	14.62

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	05	119051	12.12.2011	112637	15.12.2010
SILIGURI	05	79527	13.01.2012	71414	10.01.2011
GUWAHATI	05	67111	11.01.2012	78490	11.01.2011

CURRENCY RATE: \$1 USD= 51.43 INR, 1 EURO=65.23 INR (SOURCE IN REUTERS.COM)