



1. MARKET DESCRIPTION:

GOOD ASSAMS AND CLEANER DOOARS SOLD IN LINE WITH QUALITY.

REMAINDER WERE IRREGULAR AND EASIER.

WESTERN INDIA ACTIVE.HUL/TATA GLOBAL OPERATED.INTERNAL\EXPORTERS LENT FAIR SUPPORT.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2011/2012			2010/2011			UPTO SALE 03		
	SALE 03	SALE 02	+/-	SALE 03	SALE 02	+/-	2011	2010	2009
CTC	117.15	122.28	-5.13	115.25	116.75	-1.50	128.78	127.87	123.80
DUST	107.57	112.28	-4.71	107.69	108.53	-0.84	123.64	129.54	128.55
TOTAL	114.29	119.48	-5.19	113.31	114.78	-1.47	127.17	128.38	125.19

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 03 LAST YEAR	OUT % UPTO SALE NO 03		
					2011	2010	2009
CTC	30.64	25.07	18%	14%	21%	23%	20%
DUST	13.17	10.67	19%	27%	25%	22%	23%
TOTAL	43.81	35.74	18%	18%	23%	23%	21%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/03/2011	124.35	105.29	131.63	102.62	93.82
S/02/2011	128.04	105.88	131.95	113.63	98.32
S/03/2010	117.07	112.88	120.20	110.54	100.83

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/03(2011)	45.39%	5.87%	10.78%	18.67%	19.28%	100%
SOLD - S/03(2011)	46.21%	5.66%	10.85%	18.28%	19.00%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINATION

PRICE RANGE- LEAF AND DUST COMBINATION	2011		UPTO SALE 03		
	SALE 03	SALE 02	2011	2010	2009
A. % OF TEA SELLING ABOVE RS.200	0.98	1.44	0.79	0.34	0.02
B. % OF TEA SELLING BETWEEN RS.180-199.99	2.61	2.87	3.18	2.83	0.36
C. % OF TEA SELLING BETWEEN RS.160-179.99	7.41	8.48	12.73	13.36	6.31
D. % OF TEA SELLING BETWEEN RS 140-159.99	18.45	19.15	23.98	22.47	21.74
E. % OF TEA SELLING BETWEEN RS.120-139.99	17.85	19.66	21.90	25.90	34.95
F. % OF TEA SELLING BETWEEN RS.110-119.99	7.43	10.12	8.42	9.74	12.11
G. % OF TEA SELLING BETWEEN RS.100-109.99	8.72	8.35	7.87	7.73	9.51
H. % OF TEA SELLING BELOW RS.100.00	36.55	29.93	21.12	17.63	15.00

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	06	67586	15.12.2011	114275	21.12.2010
SILIGURI	05	79527	13.01.2012	71414	10.01.2011
GUWAHATI	06	46283	19.01.2012	52537	20.01.2011

CURRENCY RATES: \$1 USD=50.30 INR, 1EURO=65.21 INR (SOURCE IN REUTERS.COM)