



1. MARKET DESCRIPTION

SELECTED FEW GOOD QUALITY ASSAMS WERE AROUND LAST, REMAINDER TENDED EASIER.

DUST DECLINED IN VALUE, WITH SECONDARIES BEING DISCOUNTED FURTHER.

WESTERN INDIA ALONG WITH HUL/TATA GLOBAL & DTL OPERATED. SELECTIVE ENQUIRY FROM EXPORTERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2011/2012			2010/2011			UPTO SALE 04		
	SALE 04	SALE 03	+/-	SALE 04	SALE 03	+/-	2011	2010	2009
CTC	119.05	117.15	1.90	113.52	115.25	-1.73	128.58	127.34	123.25
DUST	100.46	107.57	-7.11	107.04	107.69	-0.65	123.12	129.03	127.75
TOTAL	112.79	114.29	-1.50	112.17	113.31	-1.14	126.87	127.85	124.57

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 04 LAST YEAR	OUT % UPTO SALE NO 04		
					2011	2010	2009
CTC	20.50	16.14	21%	16%	21%	23%	20%
DUST	9.71	8.18	16%	20%	25%	22%	23%
TOTAL	30.21	24.32	20%	17%	22%	23%	21%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/04/2011	125.02	102.39	122.78	109.20	88.75
S/03/2011	124.35	105.29	131.63	102.62	93.82
S/04/2010	115.43	112.17	121.09	109.85	95.66

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2011 - 2012

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/04(2011)	45.26%	5.26%	11.16%	17.33%	20.99%	100%
SOLD - S/04(2011)	43.59%	5.29%	11.57%	17.47%	22.07%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINATION

PRICE RANGE- LEAF AND DUST COMBINATION	2011		UPTO SALE 04		
	SALE 04	SALE 03	2011	2010	2009
A. % OF TEA SELLING ABOVE RS.200	0.68	0.98	0.79	0.33	0.02
B. % OF TEA SELLING BETWEEN RS.180-199.99	1.94	2.61	3.16	2.77	0.36
C. % OF TEA SELLING BETWEEN RS.160-179.99	9.43	7.41	12.66	12.99	6.14
D. % OF TEA SELLING BETWEEN RS 140-159.99	16.80	18.45	23.83	22.04	21.23
E. % OF TEA SELLING BETWEEN RS.120-139.99	15.85	17.85	21.77	25.97	34.56
F. % OF TEA SELLING BETWEEN RS.110-119.99	7.16	7.43	8.39	9.98	12.12
G. % OF TEA SELLING BETWEEN RS.100-109.99	9.09	8.72	7.90	7.87	9.71
H. % OF TEA SELLING BELOW RS.100.00	39.05	36.55	21.50	18.05	15.85

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	07	113614	26.12.2011	113320	29.12.2010
SILIGURI	05	79527	26.12.2011	71414	10.01.2011
GUWAHATI	07	27484	25.01.2012	0	0

CURRENCY RATES: 1 USD=49.57 INR, 1 EURO=64.95 INR (SOURCE IN REUTERS.COM)

*GUWAHATI LAST YEAR SALE NO-07 WAS DROPPED.

Our Website : www.parcon-india.com