



1. MARKET DESCRIPTION

DARJEELING : FAIR DEMAND AT EASIER RATES.

THE LOCAL TRADERS OPERATED.THERE WAS SELECTIVE EXPORT ENQUIRY.THERE WAS STRAY ENQUIRY FROM HUL.TATA GLOBAL WAS SILENT.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2011/2012			2010/2011			UPTO SALE 04	
	SALE 04	SALE 03	+/-	SALE 04	SALE 03	+/-	2011	2010
DARJEELING	119.50	132.25	-12.75	163.18	199.41	-36.23	257.63	258.74

3. A. QUANTITY OFFERED AND SOLD IN SALE (IN LAC KGS)

				OUT %	OUT % UPTO SALE NO 04	
	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	2011	2010
DARJEELING	0.55	0.33	41.00	28.36	26.00	17.00

3 B. CATEGORY WISE WEIGHTED AVERAGE - DARJEELING(IN RS.) - SEASON 2011-2012

	WHOLE LEAF	BROKENS	FANNINGS
S/04/2011	221.12	118.13	83.38
S/03/2011	260.06	152.88	100.41
S/04/2010	265.80	147.26	109.92

3 C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - DARJEELING - SEASON 2011 - 2012

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/04(2011)	18.49	12.76	68.75	100.00
SOLD - S/04(2011)	21.92	17.05	61.03	100.00

4. PRICE RANGE FOR DARJEELING

	2011		UPTO SALE 04	
	SALE 04	SALE 03	2011	2010
A. % OF TEA SELLING ABOVE RS.500	0.00	0.00	5.55	5.20
B. % OF TEA SELLING BETWEEN RS400-499.99	8.99	7.26	10.95	5.21
C. % OF TEA SELLING BETWEEN RS.300-399.99	21.68	24.58	58.82	56.07
D. % OF TEA SELLING BETWEEN RS 250-299.99	11.26	13.60	18.17	24.57
E. % OF TEA SELLING BELOW RS.250	58.07	54.56	6.52	8.95

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	07	105	25.01.2012	145	27.01.2011