

**1. MARKET DESCRIPTION :**

- DEMAND: IMPROVED, PARTICULARLY FOR THE DUST CATEGORY.
- SELECT BEST ASSASMS WERE AROUND LAST. REMAINDER WERE IRREGULAR AND TENDED EASIER WITH SOME WITHDRAWALS.
- DOOARS WERE READILY ABSORBED AROUND THE LAST LEVEL.
- LIQUORING DUSTS WERE FIRM WHILST THE REMAINDER TENDED LOWER.
- WI OPERATED WITH SUPPORT FROM MAJOR BLENDERS, EXPORTERS AND INTERNAL TRADE.
- HUL WAS FAIRLY ACTIVE IN THE DUST SEGMENT.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ₹ )**

	2023-24			2022-23			UPTO SALE - 21		
	SALE - 21	SALE - 20	+/-	SALE - 21	SALE - 20	+/-	2023-24	2022-23	2021-22
CTC	185.22	181.34	3.88	186.15	196.89	-10.74	190.88	209.20	219.34
DUST	206.36	205.51	0.85	192.74	207.95	-15.20	211.65	223.79	214.10
TOTAL	190.51	187.46	3.05	188.00	199.67	-11.67	195.65	212.67	218.02

**3. QUANTITY OFFERED AND SOLD IN SALE - 21 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	OUT%		OUT% UPTO SALE NO - 21		
				S-21	2022-23	2023-24	2022-23	2021-22
CTC	11.39	7.75	32	39	32	44	29	
DUST	3.48	2.58	26	39	35	46	31	
TOTAL	14.87	10.33	30	39	32	44	29	

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ₹ )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE - 21/2023-24	186.12	193.71	217.27	155.91	162.31
SALE - 20/2023-24	180.65	191.90	212.84	152.40	167.90
SALE - 21/2022-23	188.33	194.80	203.65	154.85	146.34

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-21/2023-24	55.9	15.3	19.6	5.4	3.7
SOLD - S-21/2023-24	53.8	15.1	20.1	6.0	5.0

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2023-24		UPTO SALE - 21		
	SALE - 21	SALE - 20	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 400.00	0.5	0.7	0.5	0.9	0.1
B. % OF TEA SELLING BETWEEN ₹ 375.00-399.99	0.6	0.2	0.3	0.9	0.3
C. % OF TEA SELLING BETWEEN ₹ 350.00-374.99	0.4	0.3	0.5	2.1	1.2
D. % OF TEA SELLING BETWEEN ₹ 325.00-349.99	0.7	1.2	1.8	2.9	1.6
E. % OF TEA SELLING BETWEEN ₹ 300.00-324.99	2.4	1.8	4.8	6.8	6.2
F. % OF TEA SELLING BETWEEN ₹ 275.00-299.99	4.2	3.0	5.6	6.8	9.4
G. % OF TEA SELLING BETWEEN ₹ 250.00-274.99	6.6	9.2	9.4	9.2	11.0
H. % OF TEA SELLING BETWEEN ₹ 225.00-249.99	10.5	12.4	12.1	10.1	11.4
I. % OF TEA SELLING BETWEEN ₹ 200.00-224.99	19.1	12.3	12.4	13.3	15.9
J. % OF TEA SELLING BETWEEN ₹ 175.00-199.99	9.3	7.0	7.2	12.8	16.7
K. % OF TEA SELLING BETWEEN ₹ 150.00-174.99	13.8	20.1	12.8	15.4	21.0
L. % OF TEA SELLING BETWEEN ₹ 125.00-149.99	21.1	16.9	13.7	11.4	4.3
M. % OF TEA SELLING BETWEEN ₹ 100.00-124.99	9.8	14.8	18.5	6.7	0.8
N. % OF TEA SELLING BELOW ₹ 100.00	0.8	0.0	0.3	0.6	0.1

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2023-24			2022-23			+/-
	CLOSING DATE	FOR	UPTO	CLOSING DATE	FOR	UPTO	
KOL S/23	May 18, 2023	56678	345028	May 21, 2022	42537	428510	-83482
GUW S/23	May 17, 2023	95115	562433	May 19, 2022	75559	625068	-62635
SLG S/23	May 18, 2023	104833	703022	May 19, 2022	87709	718788	-15766

CURRENCY RATES: 1USD = 82.65 INR, 1GBP = 102.24 INR, 1EUR = 88.94 INR (SOURCE : in.reuters.com 25th May 2023)

## KOLKATA PRICE RANGE SALE 14 - 21

### ASSAM ESTATE

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 400.00	1.2	1.6	0.3
B. % OF TEA SELLING BETWEEN ₹ 380.00-399.99	0.6	1.1	0.6
C. % OF TEA SELLING BETWEEN ₹ 360.00-379.99	0.6	2.0	1.3
D. % OF TEA SELLING BETWEEN ₹ 340.00-359.99	1.6	3.1	2.7
E. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	3.2	5.7	3.4
F. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	7.8	8.5	9.4
G. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	7.6	8.6	12.2
H. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	11.8	10.4	13.1
I. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	17.2	12.6	15.6
J. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	17.5	12.5	12.3
K. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	12.1	11.6	10.5
L. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	4.9	7.1	7.0
M. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	7.8	7.5	5.5
N. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	4.1	5.3	2.6
O. % OF TEA SELLING BELOW ₹ 140.00	1.7	2.2	3.7

### ASSAM BLF

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 300.00	0.0	1.1	0.3
B. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	0.8	1.0	0.4
C. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	0.2	1.2	0.6
D. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	0.9	5.0	3.0
E. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	3.6	6.0	11.0
F. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	10.5	10.8	27.0
G. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	11.3	21.2	34.6
H. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	21.1	24.2	18.3
I. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	40.8	20.8	3.7
J. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	10.2	6.8	0.4
K. % OF TEA SELLING BELOW ₹ 120.00	0.6	1.7	0.7

### DOOARS/TERAI ESTATE

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 380.00	0.0	3.0	0.0
B. % OF TEA SELLING BETWEEN ₹ 360.00-379.99	0.2	3.8	0.0
C. % OF TEA SELLING BETWEEN ₹ 340.00-359.99	2.6	3.2	0.3
D. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	6.4	8.2	2.6
E. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	15.5	17.4	10.7
F. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	17.2	15.6	20.1
G. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	18.8	7.8	13.1
H. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	12.9	9.7	14.4
I. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	11.4	9.4	10.8
J. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	8.0	8.8	6.8
K. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	3.2	4.9	4.3
L. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	2.1	2.9	9.1
M. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	1.0	3.1	7.2
N. % OF TEA SELLING BELOW ₹ 140.00	0.6	2.0	0.5

### DOOARS/TERAI BLF

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 250.00	0.2	0.4	0.0
B. % OF TEA SELLING BETWEEN ₹ 230.00-249.99	1.4	1.4	0.4
C. % OF TEA SELLING BETWEEN ₹ 210.00-229.99	3.1	3.5	5.0
D. % OF TEA SELLING BETWEEN ₹ 190.00-209.99	4.0	9.4	11.7
E. % OF TEA SELLING BETWEEN ₹ 170.00-189.99	2.7	14.5	24.5
F. % OF TEA SELLING BETWEEN ₹ 150.00-169.99	7.1	17.2	48.3
G. % OF TEA SELLING BETWEEN ₹ 130.00-149.99	15.3	21.1	9.5
H. % OF TEA SELLING BETWEEN ₹ 110.00-129.99	58.8	26.9	0.6
I. % OF TEA SELLING BETWEEN ₹ 90.00-109.99	7.5	5.5	0.0
J. % OF TEA SELLING BELOW ₹ 90.00	0.0	0.1	0.0

### CACHAR/TRIPURA

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 340.00	0.2	1.5	0.2
B. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	0.1	1.8	0.0
C. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	0.4	1.7	1.2
D. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	0.9	4.6	0.6
E. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	4.7	5.2	3.3
F. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	8.9	11.4	9.0
G. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	13.2	13.0	17.8
H. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	21.6	16.4	21.5
I. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	15.8	12.7	32.0
J. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	17.3	18.1	10.8
K. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	7.5	6.4	3.6
L. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	8.5	2.8	0.1
M. % OF TEA SELLING BELOW ₹ 120.00	1.0	4.3	0.0